NT5000 Prelaunch Webinar Q&A

	Question	Answer
1	Please recommend some names of RADIUS Authentication Server software companies. We can use them as references during sales conversations without making firm statements.	FreeRadius is great one. https://freeradius.org
2	What Cisco product competes with this? What is the price of the comparable Cisco product? Is this made in York, PA?	The Cisco IE-1000 is very similar and yes, built in York, PA.
3	Support for port mirroring/SPAN, and RSPAN?	Port mirroring has been improved in the NT5000. You'll be able to mirror ports or VLANs
4	Hi. Is it planned to "refresh" Crimson NView driver ?	We look to the automation team on that. They will hopefully make a decision for the long term.
5	Right, I meant in the series that support Profinet	NT4008 supports PROFINET. However, not this particular switch at this moment in time.
6	What about DLR?	Unfortunately, no. We have our own ring protocols.
7	62.5 or 50 micron cable?	The fiber specs for the NT5000 are: 100BaseFX Multimode 50-62.5/125 µm 100BaseFX Singlemode 7-10/125 µm 1000BaseFX Multimode 50-62.5/125 µm 1000BaseFX Singlemode 7-10/125 µm
8	The most important thing for customers will not be just a list of features of the switch (everyone does that), but if you can detail what each feature means and how the customer would use it...that will be critical to customers -- a lot of customers just don't understand industrial Ethernet.	Thank you for taking the NT5000 training courses on our pre-launch portal. The training series will also be available for customers on our website after the NT5000 is released for sale later this month. We will be adding addition NT5000 couses in the near future along with how to videos and tech notes.

9	I find the product very interesting and I can see many potentials, but the greatest challenge is educating customers... in many cases the information is too advanced for someone that is trying to get into this technology and how do they step into it... for example... IGMP Snooping and creating a protected subnet to improve/correct EthernetIP communication challenges.. This is a very specific application, but very relevant and great opportunity... I think that the applications need to be specific.	Thank you for your comment. We are always looking for ways to optimize our collateral. We will be sure to share this with Diane as we progress with the launch. Thank you for your feedback. If you have not had a chance, look at the NT5000 training videos that Barry Turner and Mike Willett did. They are located on the pre-launch distributor portal on our website. You can access them by logging onto the distributor portal on our web site using the following prelaunch credentials: username: precat password: precat22 Barry and Mike go through the user interface and show how to use specific features in the switch.
10	When will it be available for sale?	The NT5000 will be announced later this month and will be available for sale at that time.
11	I also think the ability to allow authorized uses to access multiple subnets for remote diagnostics and troubleshooting would be a super video opportunity.	Thank you for your comment. We are always looking for ways to optimize our collateral. We will be sure to share this with Diane as we progress with the launch. Thank you for your feedback. We will pass your suggestion regarding additional video training on to Barry and Mike for our advanced courses.
12	Due to other Red Lion availability issues, I have to ask...what is the availability of these products?	They are in production now in preparation for release later this month.